



# TRIC

## TRENDY ROYAL

Trading & Contracting & Services & Decoration

Your partner in procurement



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## OUR JOBS

### TRADING

Hotels Supplies - General Furniture  
Technologies Smart Systems

### GENERAL CONTRACTING

General Construction - General Finishes  
Electric Works - Plumbing Works - A/C Works  
Marble & Tiles Works - Insolation Works

### GENERAL DECORATION (FIT-OUT)

Wooden Works - Steel Works - Gypsum  
Board Works, Aluminium Works  
Glass Works - Painting Works

### GENERAL MAINTENANCE

Facilities Management  
Building Maintenance  
Roads Maintenance

### GENERAL SERVICES

Cleaning Works - Hospitality Works  
Catering & Parties

For any information or any Inquiries Please Contact  
Qatar, Doha, Alsaad Area, Royal Plaza, 4th Floor, Office 54

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# TRC

## TRENDY ROYAL

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## One -Stop Consultancy for Your Procurement Needs

### Industries We Serve



HOTELS



RESORTS



CRUISES



HOSPITALS



RESTAURANTS



SERVICED APARTMENTS

### Our Global Offices



SINGAPORE



JAKARTA



SWITZERLAND



QATAR

### Track Record



PAN PACIFIC

IHG

InterContinental  
Hotels Group

PARKROYAL  
HOTELS & RESORTS

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## Trendy Royal has two key components:



**Consultancy** in providing the hotels and Restaurants procurement and setting up the OS/E Budget for New Hotel Openings and Rebranding. We work with the GMs and key heads to get the best product for the hotel in terms of quality and pricings.



**One Stop Shop** – The website will have greater catalogues from the suppliers worldwide in specifically targeting the hotel and restaurant markets. In the future, we will have itemized each item and have a Request for Pricing (RFP). This will solve all hassle for new hotel openings to find a specific product as all suppliers will be under one platform.

## The Situation

Setting a budget can be a very difficult and tedious process. We help set the budget for the pre-opening and rebranding expenses on all Operating Supplies and Equipment. This will save time and hassle for the owners and General Managers.

Auditing process as we follow strict compliance on a minimum of three quotes for every tender package.

A one stop solution for all suppliers to be under one platform where hotels, restaurants, resorts and cruise ships are able to find any specific Operating Supplies and Equipment catalogues linking them with suppliers directly.



# Asia Pacific Hotel Market Performance

## HOTEL OPENINGS IN ASIA PACIFIC

### SYDNEY

35  
6800

### BALI & JAKARTA

81  
17,151

### BANGKOK

32  
8725

### TOKYO

17  
5319

### KUALA LUMPUR

20  
5447

### MALDIVES

12  
1915

### YANGON

10  
2881

### SINGAPORE

7  
1704

### MANILA

12  
4518

\*Range of independent, mid scale to luxury hotels

Hotels Keys

## SCALE

DECREASE STABLE INCREASE

OCCUPANCY ADR

Source: Savills Research & Consultancy

## The Problem

TRC Not getting the right suppliers at the right price for specific products.

TRC Not meeting brand standards of the requirements or specific purchases are not aligned with the requirements of the hotel.

TRC No service offered by procurement companies that help one on one in terms of working the package together with the Directors and Purchasing team.

TRC Wasting time in meeting different suppliers when this can be utilized for planning of hotel operations and concepts.

## The Solution

### CORPORATE HOTEL TEAM

- TRC We do an accurate pre-opening OS/E budget for the pre-opening budget which is presented to owners for approval before project commence.
- TRC We help collaborate with the hotel team and work on each package thoroughly and going through each item. This is a service offered that not many other procurement companies do.
- TRC Work together with the hotel team to save time in looking at catalogues as everything will be under one platform. Time will save money and owners' expenses.
- TRC We take care of all logistics from ordering up to the hotel door steps and ensure full quality control compliance.
- TRC We can act as your purchasing team in hotels instead of hiring a full-time staff as we will follow a strict regulation of the company/client's policy (ie three tender quotes, etc).

### INDIVIDUAL/BOUTIQUE HOTELS

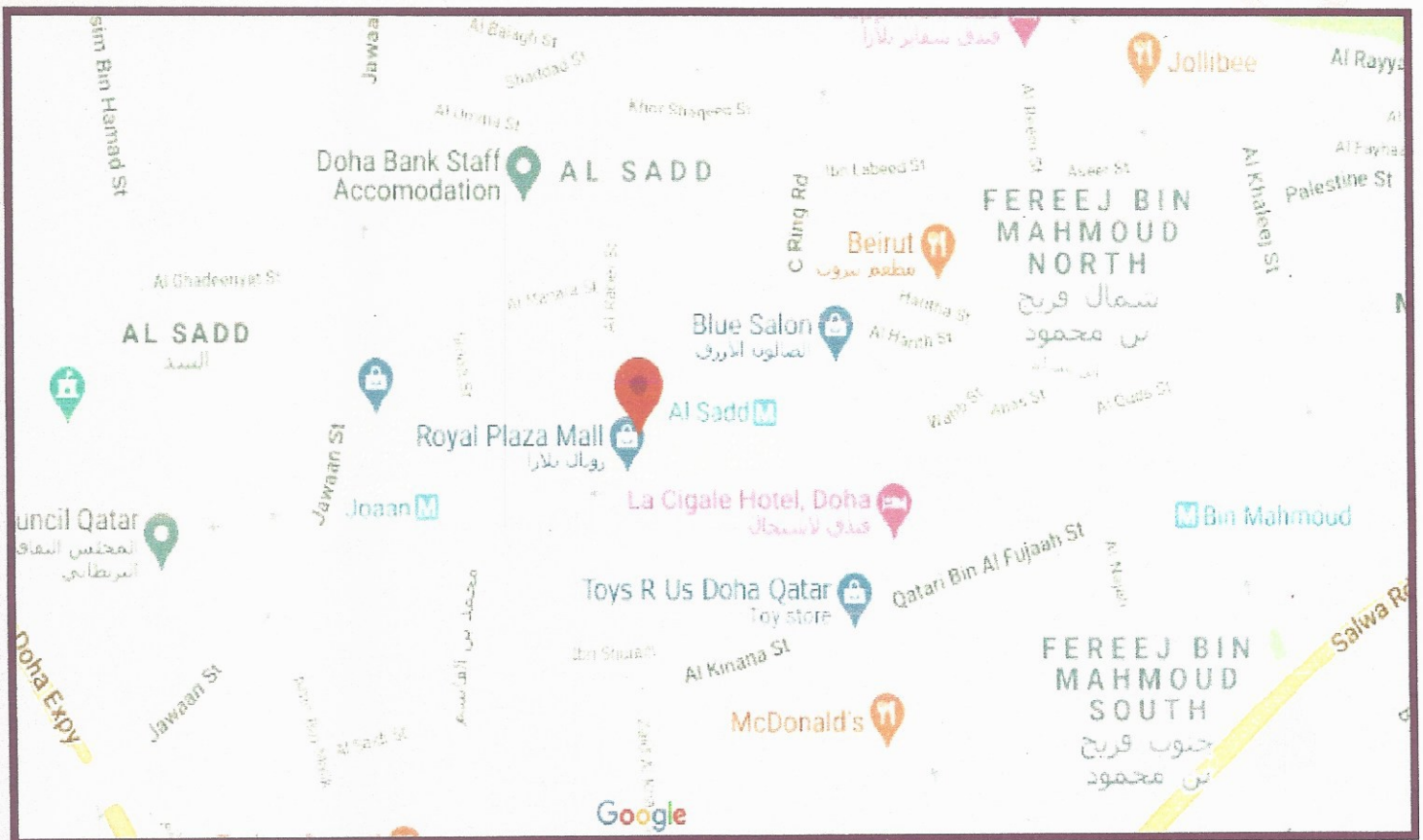
- TRC We get accurate pricing and quality based on our vast supplier network in HGH.
- TRC We complement as a procurement extension as a temporary quick fix solution for your hotel purchasing or procurement.
- TRC We can act as your purchasing team instead of hiring a full team of purchasing as we will follow a strict regulation and policies in accordance to the client's policy.
- TRC Use our services on an ad-hoc basis as this will provide lesser payroll cost to your hotel P&L.



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### SCAN ME



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[www.trtcqatar.biz](http://www.trtcqatar.biz)